



Thomas (Tom) Sudow, MSW

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Professional Focus

- Strategy and business development & consultation
- Technology Innovation & Commercialization
- Technology Development Planning
- Access to Market
- Partner Identification
- Institutional Eco-System Review
- Commercialization Office Planning and Guidance
- Technology Assessment
- Company Leadership Development
- Due Diligence
- Company Development
- Organizational Development
- International Business Development

Education

- Kent State, BA Dual Major Political Science and Sociology
- Wurzweiler School of Social Work, MSW
- Director, Burton D. Morgan Center for Entrepreneurship, Ashland University

Training

- Biodesign
- WKI Certified in Innovation and Design Thinking
- Leadership Development

As a partner in Novamedics, Tom Sudow brings over 30 years in the high-tech and biosciences industries, including 14 years at Cleveland Clinic Innovations. Tom was a founder of the Beachwood Business Development Center which had transactions totaling over \$1B. As the Director of Business Development for the Global Cardiovascular Innovation Center, a product development consortium led by Cleveland Clinic, he helped identify, invest, and nurture 60 companies and those companies raised an additional \$1.5B. Thirty of the 60 companies' products are in market today.

Tom served as an Advisor to eHealth Venture a fund dedicated to digital health and the operators of a Technology Incubator in Israel; as a member of the Akron BioInnovation Fund due diligence committee; and, as an advisor and provided due diligence to funds and companies across the globe. He was the Director of Business Development for Cleveland Clinic Innovation the technology commercialization division of Cleveland Clinic. In this role, he served as part of a boutique consulting practice that provided commercialization expertise to healthcare organizations, governments, funders, start-ups, and industry.

Tom is the Director of the Burton J. Morgan Center for Entrepreneurial Studies at Ashland University, where he has helped launch a number of new businesses. He serves as the Medical Director for Merchavia, a public traded company, as a Venture Partner for Maor Ventures, and is a Board Member of Veinway a startup company in the cardiovascular space.



He is frequently called upon, internationally, to present at leading conferences and he has organized and led seminars on biomedical innovation internationally.

Tom is actively involved in the community and

served as chair of the Northern Ohio Area Chambers of Commerce (NOACC), an association of 123 chambers with more than 35,000 members. He has also served as president of a number of other professional and civic organizations. He had received a number of awards and recognitions. Tom and his wife live in Shaker Heights, Ohio.

